

Workshop Descriptions

BUSINESS PLAN

You'll work on individual sections of your business plan in this workshop. If you've started one, bring it and we'll discuss specifics with you.

GOING INTO BUSINESS

This 5-hour workshop covers key areas in starting a new business. Get valuable tips from a marketing professional, lawyer, bank, accountant and insurance agent.

MARKETING TO WIN

This hands-on workshop helps you improve your business by focusing on product position, promotional mix and personal selling skills.

QUICKBOOKS

Interested in using accounting software or already using Quickbooks? This workshop covers the basics and tips for making the most of Quickbooks.

USING THE WEB TO BOOST YOUR SALES

Just because you built a web site, doesn't mean you'll be successful. Learn how to make the most of your web site.

INCOME TAXES FOR ONE-OWNER BUSINESSES

Paying your taxes shouldn't be taxing. You will learn the tax basics to properly file your 2008 Federal Form 1040 as a sole proprietor or one-person LLC.

About SCORE & Chapter 2

Formed in 1964, SCORE is a nonprofit organization that works with the U.S. Small Business Administration. We provide a public service by offering small business advice and training.

Minneapolis Chapter 2 of SCORE has over 100 active volunteer counselors who last year served more than 4,000 clients by providing free counseling and conducting specialized planning workshops. Our volunteers are working/retired business owners, executives and corporate leaders with a broad variety of industry experience in every important business management discipline.

SCORE is a resource partner of the United States Small Business Administration (SBA). All SBA funded programs are extended to the public on a nondiscriminatory basis. SCORE services are provided without regard to race, color, national origin, gender, age, and disability. Persons with disabilities may request reasonable (special) accommodations (with a two-week advance notice). For special accommodations, please contact the Minneapolis SCORE Chapter 2. The material in this publication is based on work supported by the U.S. Small Business Administration under cooperative agreement SBAHQ-06-S-0001. Any opinion, findings and conclusions or recommendations expressed in this publication are those of the author and do not necessarily reflect the views of the U.S. Small Business Administration.

SCORE®

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SCORE® Workshops

Low-cost workshops for new
& existing business owners



Counselors to America's
Small Businesses

October-December 2008 Schedule

We help you start a business, grow a business, and stay in business!

The SCORE Difference

SCORE Chapter 2 workshops are designed to provide you with the skills to start and succeed in your small business.

At SCORE workshops, you will experience “the SCORE difference” – training by working & retired business owners and executives with extensive business experience. Plus you receive free follow-up counseling to address detailed questions.

This distinction sets our workshops apart from other workshops and its value is attested to by our thousands of satisfied workshop attendees. Space is limited so register today!

Name	
Company	
Address	
City	ZIP
E-Mail	
Phone	Alternate Phone
Workshop Name	Workshop Date

Please mail check payable to:
Minneapolis SCORE Chapter 2
8800 Highway 7, Bremer Bank Bldg #103
St. Louis Park MN 55426

Want to use your credit card? Register & pay at www.scorempls.org. Thank you.

Prepaid Registration...Add \$10 per session for walk-in registration

Workshop	Date	Time	Location	Cost
Business Plan	<input type="checkbox"/> September 27	8:30am-12pm	SCORE Chapter 2 Office 8800 Highway 7 (Bremer Bank #103)	\$45
Going into Business	<input type="checkbox"/> September 13	9am-2pm (Lunch included)	Minnetonka Community Center 14600 Minnetonka Blvd., Minnetonka	\$50
	<input type="checkbox"/> October 4			
	<input type="checkbox"/> November 1			
Marketing to Win	<input type="checkbox"/> November 6	8:30am-12:30pm	Ridgedale Public Library 12601 Ridgedale Dr, Minnetonka	\$45
Quickbooks	<input type="checkbox"/> September 20	8:30am-12pm	Minnetonka Community Center 14600 Minnetonka Blvd., Minnetonka	\$50
Using the Web to Boost Your Sales	<input type="checkbox"/> October 18	9am-12pm	Minnetonka Community Center 14600 Minnetonka Blvd., Minnetonka	\$45
Income Taxes for One-Owner Businesses (sole proprietor or LLC)	<input type="checkbox"/> December 6	8:30am-11:30am	Minnetonka Community Center 14600 Minnetonka Blvd., Minnetonka	\$50
Accounting Systems-Options for the Small Business	Offered on demand as a Webinar		Go to www.scorempls.org for details and how to register	\$35
Basic Accounting for the Non-Accountant	Offered on demand as a Webinar		Go to www.scorempls.org for details and how to register	\$35
Incomes Taxes for One-Owner Businesses (Sole Proprietor or LLC)	Offered on demand as a Webinar		Go to www.scorempls.org for details and how to register	\$35
Using the Web to Grow Your Business	To be determined		IKEA (next to Mall of America) 1900 Lindau Lane, Bloomington, MN	\$40

Whether you are just thinking about starting a business or recently started a business, the above workshops help you get on the correct path to success. Besides the various workshops, SCORE also provides individual FREE counseling on a variety of business subjects from a variety of experts. Please call us at **(952) 938-4570** to schedule an appointment!